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James Green, Senior Advisor, counsels clients on China and tech matters, with a focus on US-China tech transfer and intellectual property issues.

Based in the Bay Area, Mr. Green is also a Senior Research Fellow for Georgetown University's Initiative for US-China Dialogue on Global issues. Mr. Green has worked for over two decades on US-China relations for the US Government and in the private sector. For the last five years, Mr. Green was the Minister Counselor for Trade Affairs at the US Embassy in Beijing. As the senior official in China from the Office of the United States Trade Representative (USTR), Mr. Green was deeply involved in all aspects of trade negotiations, trade enforcement, and reducing market access barriers for American companies, service providers, and farmers.

In prior government service, Mr. Green worked on the US Department of State's Policy Planning Staff. As the staff member responsible for East Asia, Mr. Green drafted policy proposals and public speeches for the senior leadership of the State Department and the US Government on major issues from handling the rise of China to US participation in the shifting regional architecture in the Asia-Pacific. Earlier in his career, Mr. Green worked at the State Department's China Desk on bilateral affairs and served as the China Director of the White House's National Security Council, where he coordinated interagency political, economic, and military policy towards China. In the late 1990s, Mr. Green was posted at the US Embassy in Beijing as an economic officer reporting on the growth of the private sector and the corporatization of state-owned industries.

In the private sector, Mr. Green was a Senior Vice President at a global consultancy, counseling a range of US companies and industry associations to improve market opportunities and build lasting relationships with Chinese stakeholders. In the mid 2000s, Mr. Green established and headed the government relations department at the American Chamber of Commerce in Shanghai – Asia's largest AmCham. In this position, Mr. Green launched government outreach programs to numerous Shanghai officials, managed social corporate responsibility programs, effectively lobbied the Shanghai government on a variety of issues, and led efforts to address nation-wide WTO concerns regarding market access and intellectual property rights.

Mr. Green attended Brown University, where he earned his BA with honors in political science. He is a graduate of the Johns Hopkins School of Advanced International Studies (SAIS) in Washington, DC where his MA degree work concentrated on China studies and international economics.

Mr. Green speaks proficient Mandarin and conversational Italian.