



**Kellie Meiman Hock**

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Kellie Meiman Hock, Managing Partner, is responsible for external matters for the firm. In addition, she has led the Brazil & Southern Cone and trade practices of McLarty Associates since 2000.

During this time, Ms. Meiman has helped major multinational companies in this dynamic region and beyond to take advantage of opportunities, as well as to troubleshoot obstacles to market access and investment. She has worked on various aspects of national industrial policies, ranging from local content requirements to data localization and trade remedies. Ms. Meiman has been deeply engaged in companies' efforts to manage increased unilateral US trade actions, as well as renegotiation of the North America Free Trade Agreement (NAFTA) and the Korea-US Free Trade Agreement (KORUS).

Ms. Meiman previously worked at the Office of the United States Trade Representative (USTR) as Director for Brazil and the Southern Cone, where she had primary responsibility for trade negotiations with Brazil, Argentina, Chile, Paraguay and Uruguay. Prior to her work at USTR, Ms. Meiman served as a foreign service officer with the US Department of State, where her posts included handling crisis management in the State Operations Center. An Economic Officer in the foreign service, Ms. Meiman previously had served in Porto Alegre, São Paulo, and Recife, Brazil, and in Bogotá, Colombia. She has lived and studied in Central America and Japan.

Ms. Meiman is a member of the Council on Foreign Relations and the Inter-American Dialogue. She sits on the board of the Brazil-US Business Council and of the New York-based Brazil-America Chamber of Commerce. She also is Chairwoman of the Chile-based development NGO América Solidaria US. Ms. Meiman often writes and speaks on policy matters related to trade, Brazil, and Latin America.

A native of Omaha, Nebraska, Ms. Meiman is a graduate of the Georgetown University School of Foreign Service. She fluently speaks Spanish and Portuguese and is active in policy and politics at the national level and in the Commonwealth of Virginia, where she resides with her husband Jim and their two sons.