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McLarty Associates Adds Expertise, Experience to China Practice

WASHINGTON, D.C. — McLarty Associates announced today the expansion of its China team to provide increased expertise and strategic guidance to global companies.

The expanded China team adds decades of experience doing business in China. Its members have broad and deep relationships across China's major public and private institutions, active current engagement in Beijing on commercial issues, and extensive experience in the U.S. government. The team also deepens the continued partnership between McLarty Associates and The Scowcroft Group.

"We are delighted to welcome John Holden, James Green, and Ryan Hass to the McLarty Associates team, joining our existing colleagues to provide the broadest China coverage we have ever offered from our offices in Washington and Beijing," said Nelson W. Cunningham, President of McLarty Associates.

"We bid farewell to Ambassador James Keith, who has retired due to a medical issue affecting his family. Jim will continue to be a close friend of the firm, but will no longer lead its China practice," added Cunningham.

The latest additions to the McLarty Associates China team include:

- [John L. Holden](#) joins McLarty Associates as Senior Director and head of its China practice, based in Washington, bringing three decades of commercial experience in Beijing and Hong Kong. He most recently served as president and CEO of the U.S.-China Strong Foundation and associate dean at Peking University. Previously, he was managing director at Hill+Knowlton Strategies in Beijing and was founding chairman of Shaklee (China) Ltd. John is past president of the National Committee on United States-China Relations, served as chairman of the American Chamber of Commerce in Beijing, and worked for 12 years for Cargill in China establishing a wide range of businesses. He first lived in China in 1980 and speaks fluent Mandarin.
- [James Green](#) joins McLarty Associates as Senior Advisor, based in the San Francisco Bay Area, where he will advise clients on China and tech issues. James has worked for over two decades on U.S.-China relations in the government and private sector. For the last five years, he was the Minister Counselor for Trade Affairs (USTR) at the U.S. Embassy in Beijing, deeply involved in all aspects of trade negotiations and enforcement. He previously served on the Department of State's Policy Planning Staff and as the National

Security Council's China Director, and spent three years at an advisory firm helping clients on China. He also established the government relations department at AmCham Shanghai – Asia's largest AmCham. He speaks proficient Mandarin.

- [Ryan Hass](#) is a Senior Advisor to MA and The Scowcroft Group, based in Washington. He previously served as Director for China, Taiwan, and Mongolia at the National Security Council, including working closely with U.S. companies to address challenges in greater China. Earlier in his career, Ryan served at the U.S. Embassy in Beijing. He is also a fellow in the Foreign Policy program at the Brookings Institution's China Center and Center for East Asia Policy Studies. He speaks proficient Mandarin.

The members of the expanded China team include:

WASHINGTON:

- [John D. Negroponte](#), Vice Chairman
- [John L. Holden](#), Senior Director
- [Jorge Guajardo](#), Senior Director
- [James Green](#), Senior Advisor
- [Ryan Hass](#), Senior Advisor
- [Tami Overby](#), Senior Director
- [Rosalind Reischer](#), Senior Associate
- [Victoria Xueqin Ruan](#), Associate

BEIJING:

- [Lihui Zhang](#), Chief Representative & General Manager
- [Brennan Murray](#), Senior Associate
- [Jing \(Vivianne\) Yan](#), Analyst

McLarty Associates also has a strong historic partnership with [The Scowcroft Group](#), led by General Brent Scowcroft, which includes Kevin Nealer as well as Robert Goldberg, former deputy chief of mission in Beijing.

McLarty Associates is a global strategy firm with nearly 100 seasoned international specialists advising global corporations, non-profits, and emerging companies. The firm is based in Washington, D.C. and has people in more than twenty countries across five continents.

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