



## Eliot D. Pence, Senior Director, leads our Africa practice and our work on Canada.



He is the co-founder of Insider and the founding Executive Director of the US-Nigeria Council. Prior to joining MA, Mr. Pence worked with the Whitaker Group and the African Virtual University in Nairobi.

Mr. Pence has written extensively on doing business in frontier markets in outlets including *Financial Times*, *Reuters*, and CNN. He is a board member of the African Leadership Network, and a Term Member of the Council on Foreign Relations.

Mr. Pence holds an MA from Yale University and a BA from the University of Victoria.

### **Eliot D. Pence**

SENIOR DIRECTOR

Washington DC

202.536.1107

[epence@maglobal.com](mailto:epence@maglobal.com)

